



Endeavour helps strengthen manufacturing insights and production capacity

Customer Profile

Command Electronics Inc. is a manufacturer of lighting for RVs, Marine, Trailers and more. Key products include 12v and low-voltage lighting, LED Lighting, Fluorescent Lighting, Injection molding and related secondary operations for its OEM customers.

Primarily a domestic manufacturer, 85% of their products are made at their plant in Michigan, the rest being locally or globally sourced.

Goals

- Globally Competitive Pricing
- Employee Safety
- Product Quality
- Customer Service

Industry

Automotive Parts

Country or Region

Michigan, USA

Started in Business

1969

Partner

Endeavour Solutions Inc.

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www.endeavoursolutions.ca
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/ (902) 444-7753



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"Endeavour's ability to meet all of our needs while working remotely, provided a meaningful reduction in the project costs related to our ERP upgrade and MFG module implementation."

Chris Campagna, Vice President, Command Electronics Inc.

Business Challenge

Within a globally competitive marketplace, Command Electronics Inc. has been able to continue its growth by delivering superior localized support to its North American OEM customers. Through its growth and expanded product lines, including the addition of modern LED lighting, Command Electronics needed to improve its production planning and controls to ensure that it was able to: meet increased demand, keep costs down and maintain high quality standards.

From a technology perspective, the team at Command Electronics needed assistance in upgrading their ERP and selecting a new manufacturing system to better manage their inventory and gain deeper insights into their manufacturing unit costs.

Solution

Working remotely from their Canadian offices, the consultants at Endeavour Solutions were able to upgrade Command Electronics' ERP system to the latest version of Microsoft Dynamics GP and implemented the Dynamics GP Manufacturing module to manage Command Electronics' resource planning at its plant in Michigan USA.

Based on the guidance of the experts at Endeavour Solutions, Command Electronics was able to enhance and rebuild a number of its business processes including a focus on purchase planning and advanced inventory replenishment.

As part of the upgrade and implementation, Endeavour was able to build, enhance, and provide end-user training on a variety of reports and custom views, all while working remotely. These advanced analytics and new manufacturing capabilities provided Command's management team with access to a far richer set of data and metrics in support of their growth and continued effort to provide their customers with globally competitive pricing.





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Benefits

With Microsoft Dynamics GP, and the team at Endeavour Solutions, Command Electronics was able to not only replace and upgrade its previously systems, but was also to lay the foundation for its continued expansion and growth.

The advanced reporting used within Microsoft Dynamics GP improved both the accuracy and confidence in Command's manufacturing and inventory planning data. Being the only lighting supplier with domestic manufacturing capability left in its industry, strategic planning and sourcing of raw componentry was critical to their team's agility and success as a component supplier to their OEM customers.

Endeavour's remote consulting approach provided Command Electronics with a comprehensive set of Dynamics GP upgrade, configuration and training services, while at the same time allowing for a significant reduction in the travel time and costs associated with the project. The team from Endeavour Solutions met with the executive team and project sponsors at Command Electronics for an initial face-to-face project kick-off at their head office in Michigan, and then from that point on, the rest of the project was conducted remotely via Endeavour's Canadian offices, using remote VPN access, email and web conference calls.



Next Steps

- [Learn more about innovative projects by Endeavour Solutions](#)
- [Connect with Endeavour Solutions for GP](#)
- [Connect with Microsoft Dynamics](#)